

Let me first introduce these eight people...
























# **Research Toward Impact:**

## **Challenges and solutions...**

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**Professor, AFRE Department**  
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# Doing impactful research in international development

## Requires...

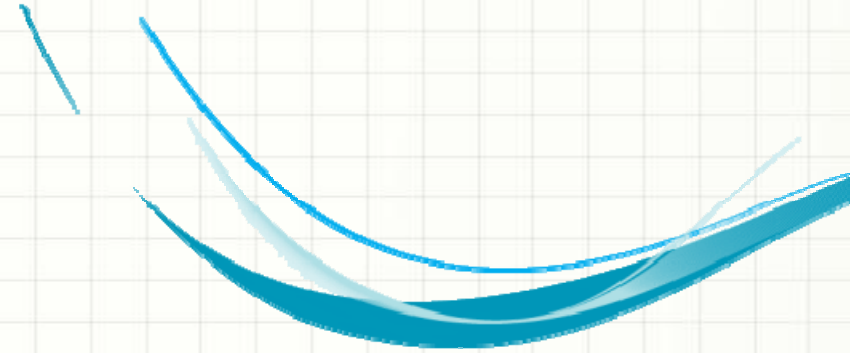
- Good science (i.e., breakthroughs, inventions, discoveries, new knowledge)
- Partnerships
- Capacity building
- Outreach and communication
- Donor support (sponsorship-\$\$\$)

And last but not least...

- Good management (contracts, financial, administration)  
**-- the grease that keeps all the parts of this global machine running...**

# Challenges of doing global research...

- Long distance
- Different time zones
- Different socio-political-cultural settings
- Different institutional and administrative capacity
- Different donor requirements and meeting their expectations



# Implications for doing business



## For Researchers like me...

- International travel (time, stress, risks)
- Need to work 24/7
- Sometimes, need in-country based staff to deliver results
- Language skills, cultural sensitivity
- Respect for people, rules, and cultural norms
- Patience, understanding, mentoring, coaching, training



# Implications for doing business

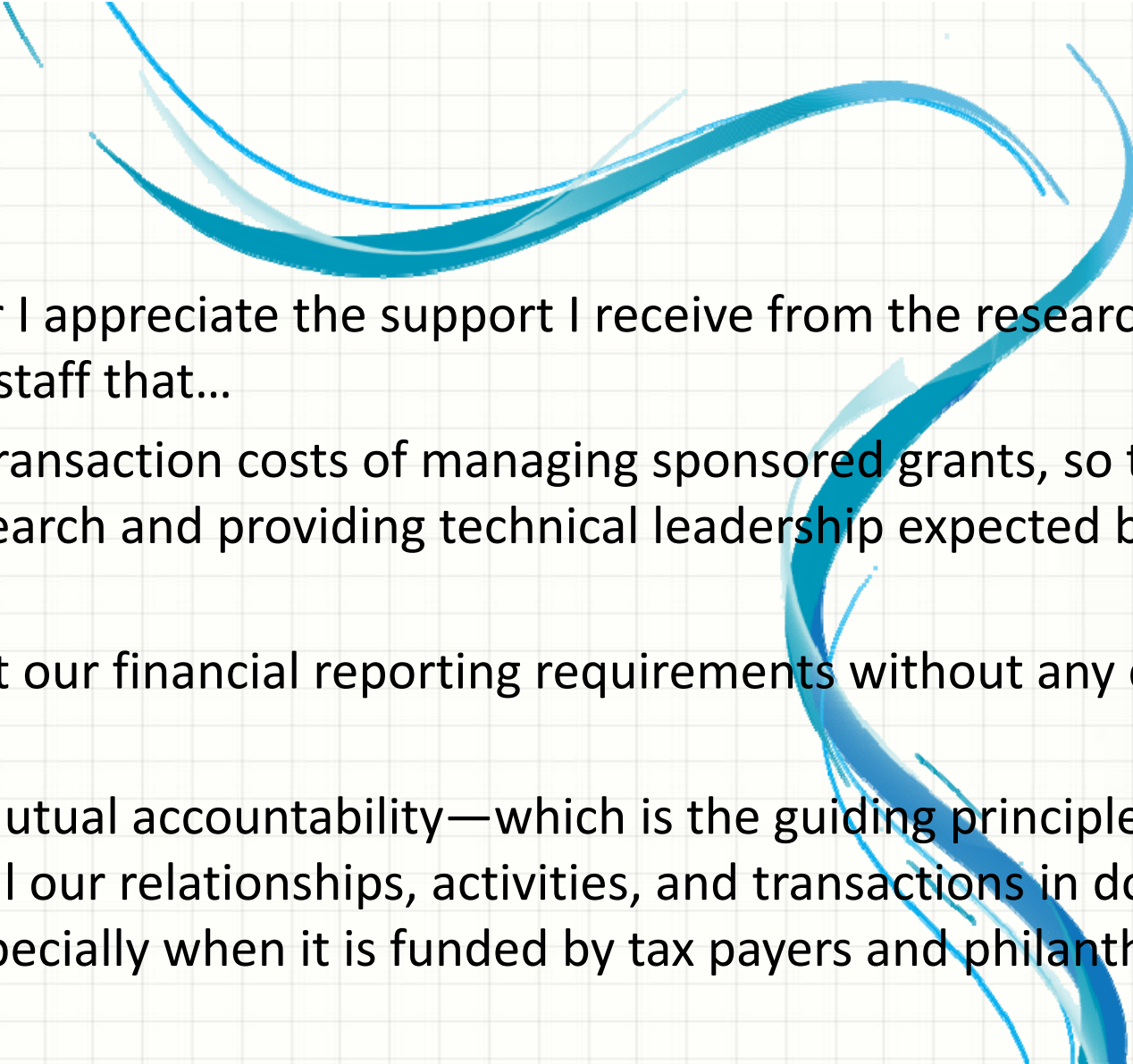
For research administrators like you...

- Extra scrutiny (for high risk institutions)
- Patience and understanding
- Cultural sensitivity and respect for diversity
- Mentoring and training our partners
- Communication with donors and working on a tight reporting time frames

And sometime, it also requires...

- Traveling long distances (internationally)
- Working before and after hours
- Creativity in solving problems





As a researcher I appreciate the support I receive from the research administrative staff that...

- Lowers the transaction costs of managing sponsored grants, so that I can focus on research and providing technical leadership expected by our sponsors
- Help us meet our financial reporting requirements without any demand on my time
- Reinforces mutual accountability—which is the guiding principle underlying all our relationships, activities, and transactions in doing global research, especially when it is funded by tax payers and philanthropists





**THANKS FOR YOUR TIME....**